| COMMISSION   | LEVEL     | GENERAL MERCHANDISE Automobiles Books & Stationery Home Kids and Baby Sport & Fitness | CATEGORY  Cameras & Accessories Computing Games & Consoles Phones Tablets & Accessories Grocer's shop Appliances TVs, Audio and Video | FASHION<br>& BEAUTY  Boys & Girls  Men & Women Accessories  Men's clothing & Shoes  Unisex's Accessories  Weddings  Women's Clothing & Shoes  Beauty & Perfumes  Events & Tickets |
|--|-----------|---|---|---|
| B2C INDIRECT<br>COMMISSION 2<br>JUMIA PRIME<br>CITIES<br>(Lagos, Abuja,<br>Ibadan) | PROBATION | 0.00%   | 0.00%   | 0.00%   |
|  | BRONZE    | 0.00%   | 0.00%   | 0.00%   |
|  | SILVER    | 0.10%   | 0.10%   | 0.10%   |
|  | GOLD      | 0.10%   | 0.10%   | 0.10%   |
|  | CAPTAIN   | 0.10%   | 0.10%   | 0.10%   |
| B2C INDIRECT<br>COMMISSION 2<br>JUMIA NON<br>PRIME CITIES                          | PROBATION | 0.00%   | 0.00%   | 0.00%   |
|  | BRONZE    | 0.00%   | 0.00%   | 0.00%   |
|  | SILVER    | 0.10%   | 0.10%   | 0.10%   |
|  | GOLD      | 0.10%   | 0.10%   | 0.10%   |
|  |           |   |   |   |

0.10%

0.10%

0.10%

CAPTAIN

| COMMISSION   | LEVEL     | GENERAL MERCHANDISE Automobiles Books & Stationery Home Kids and Baby Sport & Fitness | LOW MARGIN CATEGORY  Cameras & Accessories Computing Games & Consoles Phones Tablets & Accessories Grocer's shop Appliances TVs, Audio and Video | FASHION & BEAUTY  Boys & Girls  Men & Women Accessories  Men's clothing & Shoes  Unisex's Accessories  Weddings  Women's Clothing & Shoes  Beauty & Perfumes  Events & Tickets |
|--|-----------|---|--|--|
| B2C INDIRECT<br>COMMISSION 1<br>JUMIA PRIME<br>CITIES<br>(Lagos, Abuja,<br>Ibadan) | PROBATION | 0.00%   | 0.00%  | 0.00%  |
|  | BRONZE    | 0.00%   | 0.00%  | 0.00%  |
|  | SILVER    | 0.20%   | 0.10%  | 0.30%  |
|  | GOLD      | 0.25%   | 0.13%  | 0.40%  |
|  | CAPTAIN   | 0.30%   | 0.15%  | 0.50%  |
| B2C INDIRECT<br>COMMISSION 1<br>JUMIA NON<br>PRIME CITIES                          | PROBATION | 0.00%   | 0.00%  | 0.00%  |
|  | BRONZE    | 0.00%   | 0.00%  | 0.00%  |
|  | SILVER    | 0.40%   | 0.20%  | 0.75%  |
|  | GOLD      | 0.50%   | 0.25%  | 0.85%  |
|  | CAPTAIN   | 0.60%   | 0.30%  | 1.00%  |

| COMMISSION   | LEVEL     | GENERAL MERCHANDISE Automobiles Books & Stationery Home Kids and Baby Sport & Fitness | LOW MARGIN CATEGORY  Cameras & Accessories Computing Games & Consoles Phones Tablets & Accessories Grocer's shop Appliances TVs, Audio and Video | FASHION & BEAUTY  Boys & Girls  Men & Women Accessories Men's clothing & Shoes Unisex's Accessories Weddings  Women's Clothing & Shoes Beauty & Perfumes Events & Tickets |
|--|-----------|---|--|---|
| B2C DIRECT<br>COMMISSION<br>JUMIA PRIME<br>CITIES<br>(Lagos, Abuja,<br>Ibadan) | PROBATION | 1.20%   | 1.25%  | 1.50%   |
|  | BRONZE    | 1.50%   | 1.25%  | 1.88%   |
|  | SILVER    | 1.80%   | 1.25%  | 2.25%   |
|  | GOLD      | 2.00%   | 1.25%  | 2.50%   |
|  | CAPTAIN   | 2.00%   | 1.25%  | 2.50%   |
| B2C DIRECT<br>COMMISSION<br>JUMIA NON<br>PRIME CITIES                          | PROBATION | 2.40%   | 2.50%  | 3.00%   |
|  | BRONZE    | 3.00%   | 2.50%  | 3.75%   |
|  | SILVER    | 3.60%   | 2.50%  | 4.50%   |
|  | GOLD      | 4.00%   | 2.50%  | 5.00%   |
|  | CAPTAIN   | 4.00%   | 2.50%  | 5.00%   |

| COMMISSION   | LEVEL     | GENERAL MERCHANDISE Automobiles Books & Stationery Home Kids and Baby Sport & Fitness | CATEGORY  Cameras & Accessories Computing Games & Consoles Phones Tablets & Accessories Grocer's shop Appliances TVs, Audio and Video | FASHION & BEAUTY  Boys & Girls  Men & Women Accessories Men's Clothing & Shoes Unisex's Accessories Weddings Women's Clothing & Shoes Beauty & Perfumes Events & Tickets |
|--|-----------|---|---|--|
| B2B DIRECT<br>COMMISSION<br>WITHIN JUMIA<br>PRIME CITIES<br>(Lagos, Abuja,<br>Ibadan)<br>&<br>NON PRIME CITIES | PROBATION | 1.20%   | 0.75%   | 1.50%  |
|  | BRONZE    | 1.50%   | 0.94%   | 1.88%  |
|  | SILVER    | 1.80%   | 1.13%   | 2.25%  |
|  | GOLD      | 2.00%   | 1.25%   | 2.50%  |
|  | CAPTAIN   | 2.00%   | 1.25%   | 2.50%  |

